



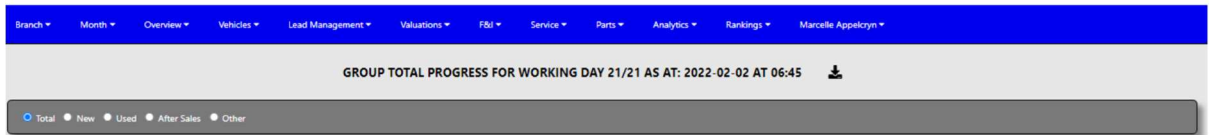
OVERVIEW - SNAPSHOT

Update Context

- 1.View.
- 2.Total.
- 3.New.
- 4.Used.
- 5.After Sales.
- 6.Other.

1. View.

The view consists of departments, this is equivalent to the DOC that is received automated at 22:00.



2. Total.

The system will calculate the gross profit from your Trail Balance account types. Total is consolidation of all departments.

Date	Working Days	T/Over	Total	GP	GP%	Units
2021-12-01 - Wed	1	17,524,714	2,438,408	2,438,408	13.9%	46

Colom's.

- Date → The date of the transactions.
- Working Days → Working Days for date.
- T/Over → Turnover for the day.
- GP → Gross Profit for the Day.
- GP% → Gross Profit percentage for the day.
- Units → New and Used Units Sold for the day.

The total of the report.

MTD Total	21	200,761,533	25,747,295	12.8%	573
MTD Budget	21	196,884,391	25,635,519	13.0%	606
MTD Difference		2,867,143	111,777	-0.2%	-33
Full Budget Month	21	196,884,391	25,635,519	13.0%	606
Previous Month		206,909,639	26,686,121	12.9%	604
Last Year Month		189,288,098	22,679,275	12.0%	579

Rows.

- MTD Total → The sum of all daily transactions.
- MTD Budget → The Budget for the current working day.
- MTD Difference → Over under budget for current working day.
- Full Budget Month → The full Month End Budget.
- Previous Month → The actuals achieved for the previous month.
- Last Year Month → The actuals achieved for the same month last year.

3. New.

The system will calculate the gross profit from your Trail Balance account types. New Vehicle departments.

This is split up on type of sales: Retail, Fleet, Other, F&I and total. Colom's.

- Date → The date of the transactions.
- Working Days → Working Days for date.
- T/Over → Turnover for the day.
- GP → Gross Profit for the Day.
- GP% → Gross Profit percentage for the day.
- Units → New and Used Units Sold for the day.

The total of the report.

MTD Total		21		200 751 533		25 747 295		12.8%	573
MTD Budget		21		196 884 391		25 635 518		13.0%	606
MTD Difference				3 867 143		111 777		-0.2%	-33
Full Budget Month		21		196 884 391		25 635 518		13.0%	606
Previous Month				206 999 039		26 686 121		12.9%	604
Last Year Month				189 208 098		22 679 275		12.0%	579

Rows.

- MTD Total → The sum of all daily transactions.
- MTD Budget → The Budget for the current working day.
- MTD Difference → Over under budget for current working day.
- Full Budget Month → The full Month End Budget.
- Previous Month → The actuals achieved for the previous month.
- Last Year Month → The actuals achieved for the same month last year.

4. Used.

The system will calculate the gross profit from your Trail Balance account types. Used Vehicle departments.

Date	Working Days	Retail				Other				F&I				Total			
		T/Over	GP	GP%	Units	T/Over	GP	GP%	Units	T/Over	GP	GP%	Units	T/Over	GP	GP%	Units

This is split up on type of sales: Retail, Other, F&I and total. Colom's.

- Date → The date of the transactions.
- Working Days → Working Days for date.
- T/Over → Turnover for the day.
- GP → Gross Profit for the Day.
- GP% → Gross Profit percentage for the day.
- Units → New and Used Units Sold for the day.

The total of the report.

MTD Total	21	200 751 533	25 747 295	12.8%	573
MTD Budget	21	196 884 391	25 635 518	13.0%	606
MTD Difference		3 867 143	111 777	-0.2%	-33
Full Budget Month	21	196 884 391	25 635 518	13.0%	606
Previous Month		206 909 039	26 686 121	12.9%	604
Last Year Month		189 208 098	22 679 275	12.0%	579

Rows.

- MTD Total → The sum of all daily transactions.
- MTD Budget → The Budget for the current working day.
- MTD Difference → Over under budget for current working day.
- Full Budget Month → The full Month End Budget.
- Previous Month → The actuals achieved for the previous month.
- Last Year Month → The actuals achieved for the same month last year.

5. After Sales.

The system will calculate the gross profit from your Trail Balance account types. Parts and service departments.

Date		Retail				Other				FBI				Total			
Date	Working Days	T/Over	GP	GP%	Units	T/Over	GP	GP%	Units	T/Over	GP	GP%	Units	T/Over	GP	GP%	Units

This is split up on type of sales: Parts, Service and total. Colom's.

- Date → The date of the transactions.
- Working Days → Working Days for date.
- T/Over → Turnover for the day.
- GP → Gross Profit for the Day.
- GP% → Gross Profit percentage for the day.
- Units → New and Used Units Sold for the day.

The total of the report.

MTD Total	21	200 751 533	25 747 295	12.8%	573
MTD Budget	21	196 884 391	25 635 518	13.0%	606
MTD Difference		3 867 143	111 777	-0.2%	-33
Full Budget Month	21	196 884 391	25 635 518	13.0%	606
Previous Month		206 909 039	26 686 121	12.9%	604
Last Year Month		189 208 098	22 679 275	12.0%	579

Rows.

- MTD Total → The sum of all daily transactions.
- MTD Budget → The Budget for the current working day.
- MTD Difference → Over under budget for current working day.
- Full Budget Month → The full Month End Budget.
- Previous Month → The actuals achieved for the previous month.
- Last Year Month → The actuals achieved for the same month last year.

6. Other.

The system will calculate the gross profit from your Trail Balance account types. Fitment and Forecourt and service departments.

This is split up on type of sales: Fitment, Forecourt and total. Colom's.

- Date → The date of the transactions.
- Working Days → Working Days for date.
- T/Over → Turnover for the day.
- GP → Gross Profit for the Day.
- GP% → Gross Profit percentage for the day.
- Units → New and Used Units Sold for the day.

The total of the report.

MTD Total	21	200 751 533	25 747 295	12.8%	573
MTD Budget	21	196 884 391	25 635 510	13.0%	606
MTD Difference		3 867 143	111 777	-0.2%	-33
Full Budget Month	21	196 884 391	25 635 510	13.0%	606
Previous Month		206 909 639	26 686 121	12.9%	604
Last Year Month		189 288 098	22 679 275	12.0%	579

Rows.

- MTD Total → The sum of all daily transactions.
- MTD Budget → The Budget for the current working day.
- MTD Difference → Over under budget for current working day.
- Full Budget Month → The full Month End Budget.
- Previous Month → The actuals achieved for the previous month.
- Last Year Month → The actuals achieved for the same month last year.